



QUARTERLY IR UPDATES

3rd Quarter 2012 Financial Results & Updates

20 November 2012



"Transformation for Success"

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Highlights

▶ Operational

- Rationalised procurement process
- Optimise/expand agreements with vendors and subcontractors

▶ 3Q2012 financials

- Revenue -13% QoQ to RM841.8m
- Net profit of RM8.1m

▶ Projects

- Sailed away
 - Telok-A Topside
 - Telok-A Jacket
 - Tapis-Q Topside
 - Tapis-Q Jacket
- New contracts
 - Damar Platform



Nears Mechanical Completion, Precommissioning Commenced

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Gumusut-Kakap FPS



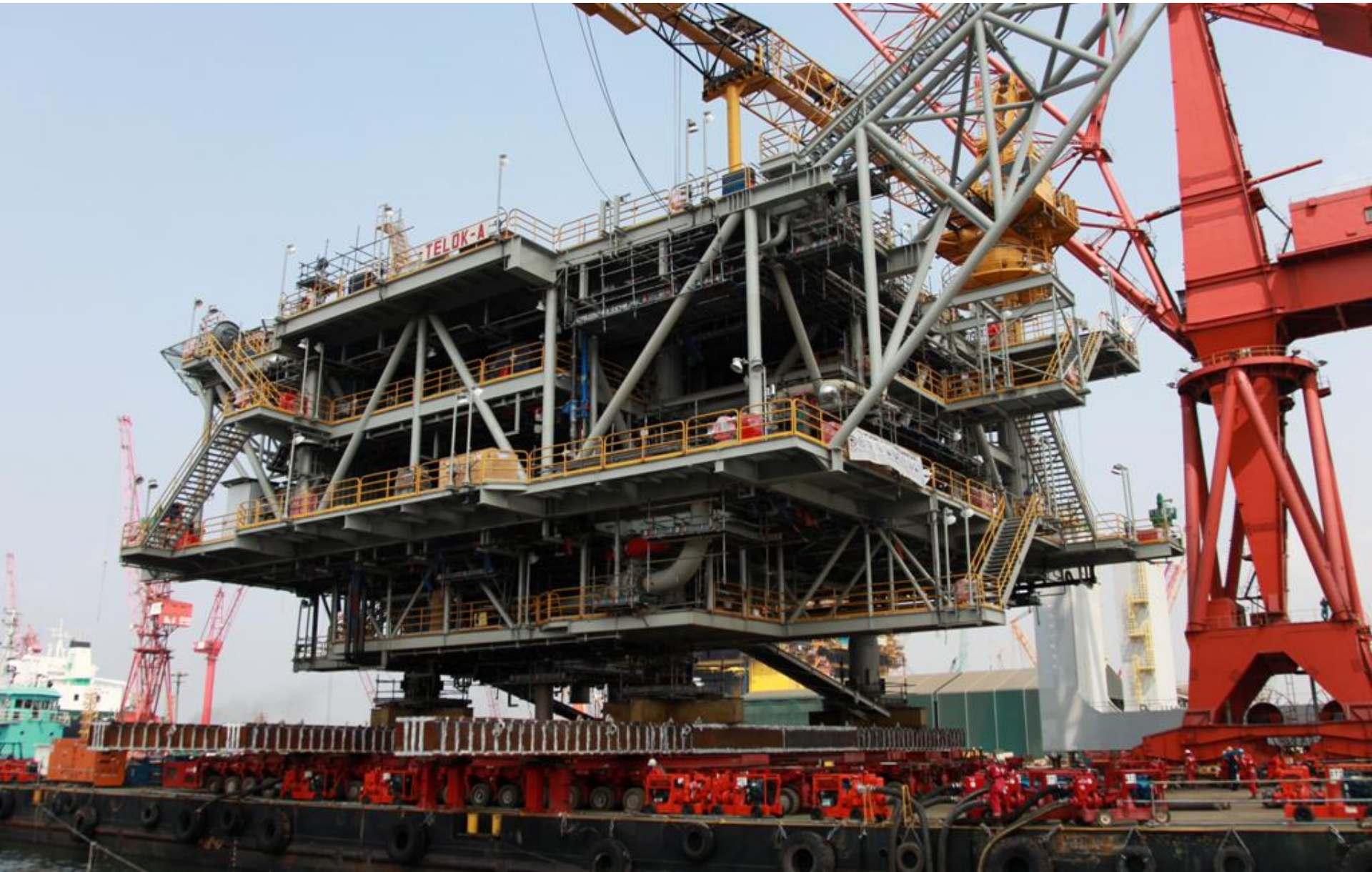
FPSO Cendor



Telok-A Topside Ready For Sailaway After Completion

6

Telok Gas Development



Tapis Enhanced Oil Recovery (EOR) Project



Tapis-R Integrated Deck 56% Completed After 4.3 Million Manhours Without LTI

8

Tapis Enhanced Oil Recovery (EOR) Project



OSX-3 FPSO External Turret



Kebabangan Northern Hub Development



Income Statement, QoQ

► Revenue -13% to RM841.8m

- Normalised revenue recognition in 3Q12 for Kebabangan project after novation in 2Q12
- Higher number of vessels repaired in 3Q12

► Operating profit -48% to RM27.7m

- Provision for FPSO Cendor project
- Some recoveries of MBU outstanding debt

► Pretax profit -83% to RM10.2m

- Project closed-out for Turkmenistan Block 1 Phase 1

► Net profit -85% to RM8.1m

- Tax assessed for interest income
- Earnings of 0.5 sen per share

| Income Statement RM m | 3Q 2012 | 2Q 2012 |
|-------------------------------|----------------|----------------|
| Revenue | 841.8 | 965.7 |
| Offshore | 765.9 | 893.2 |
| Marine | 76.0 | 72.5 |
| Operating Profit | 27.7 | 53.6 |
| Offshore | -1.8 | 45.2 |
| Marine | 24.8 | 18.0 |
| Finance Costs | 0.0 | -0.9 |
| Share Of (Loss)/Profit Of JCE | -17.5 | 7.7 |
| Profit Before Taxation | 10.2 | 60.5 |
| Taxation | -1.9 | -5.0 |
| MI | 0.3 | 0.2 |
| Net Profit | 8.1 | 55.3 |
| EPS Per Share | 0.5 sen | 3.5 sen |

Income Statement, YoY

➤ Revenue +5% to RM2.5bn

- Contribution from Tapis EOR and Kebabangan projects
- FSU Lekas and repair of LNG vessels

➤ Operating profit -31% to RM167.1m

- Provision for FPSO Cendor project
- FSU Lekas and some recoveries at MBU. Previous YTD was partly due to one-off provision for long outstanding debt

➤ Pretax profit -49% to RM157.5m

- JCE is predominantly attributable to the results of MMHE-TPGM

➤ Net profit -51% to RM141.6m

- Effective tax rate of 10%. ITA on Yard Optimisation but tax assessed for interest income

| Income Statement RM m | 9-mth Sep12 | 9-mth Sep11 |
|-------------------------------|----------------|-----------------|
| Revenue | 2,472.8 | 2,344.2 |
| Offshore | 2,223.6 | 2,189.6 |
| Marine | 249.2 | 153.3 |
| Operating Profit | 167.1 | 241.7 |
| Offshore | 110.3 | 222.7 |
| Marine | 51.9 | -2.6 |
| Finance Costs | -1.6 | 0.0 |
| Share Of (Loss)/Profit Of JCE | -8.0 | 69.2 |
| Profit Before Taxation | 157.5 | 310.8 |
| Taxation | -15.5 | -22.8 |
| MI | 0.4 | 0.1 |
| Net Profit | 141.6 | 287.9 |
| EPS Per Share | 8.9 sen | 18.0 sen |

Balance Sheet

► Total assets +10% YTD

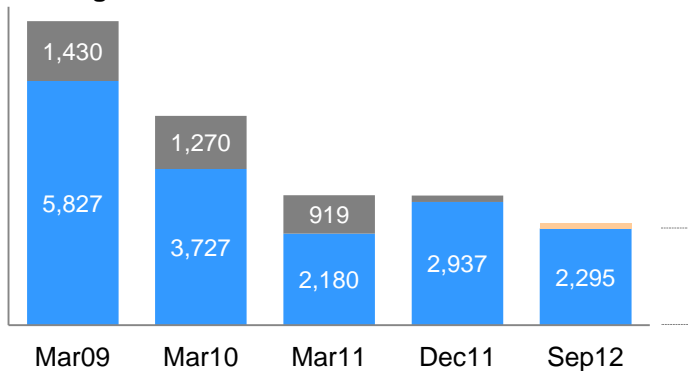
- Fixed assets reflect acquisition of yard, now known as MMHE East Yard, and ongoing YO Programme
- Progress billings from ongoing projects contributed to receivables especially at OBU
- Cash of RM1.2bn
 - Utilised RM393m for acquisition of Pasir Gudang fabrication yard from Sime Darby Engineering Sdn Bhd
 - For OBU projects, some working capital requirements due to project milestones to be attained
 - Sufficient to fund ongoing YO investments in MMHE East and MMHE West yards

| Balance Sheet RM m | Sep 2012 | Dec 2011 |
|----------------------|----------------|----------------|
| Fixed Assets | 1,722.1 | 1,217.3 |
| Inventories | 14.3 | 25.6 |
| Receivables | 1,992.3 | 1,131.3 |
| Cash | 1,167.8 | 2,085.6 |
| Others | 0.7 | 2.7 |
| Total Assets | 4,897.2 | 4,462.5 |
| Shareholders' Funds | 2,406.3 | 2,420.6 |
| Payables | 2,372.0 | 1,926.5 |
| Others | 118.9 | 115.4 |
| Total | 4,897.2 | 4,462.5 |
| NTA Per Share | RM1.46 | RM1.51 |

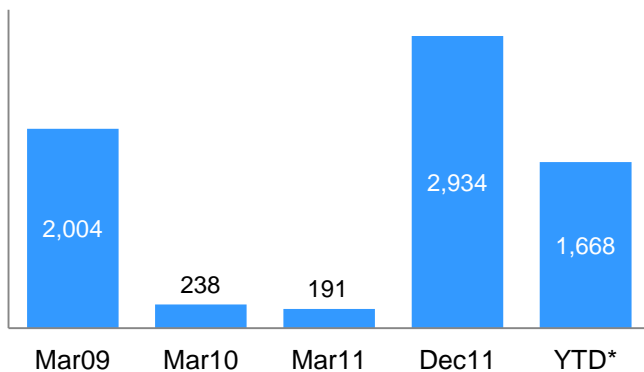
► NTA per share of RM1.46

Order Intake & Backlog

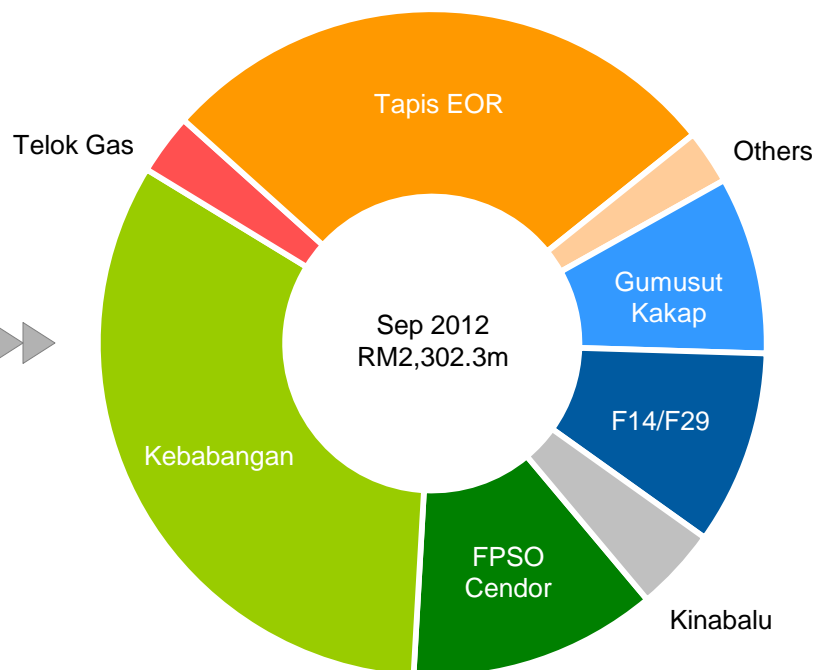
Backlog RM million



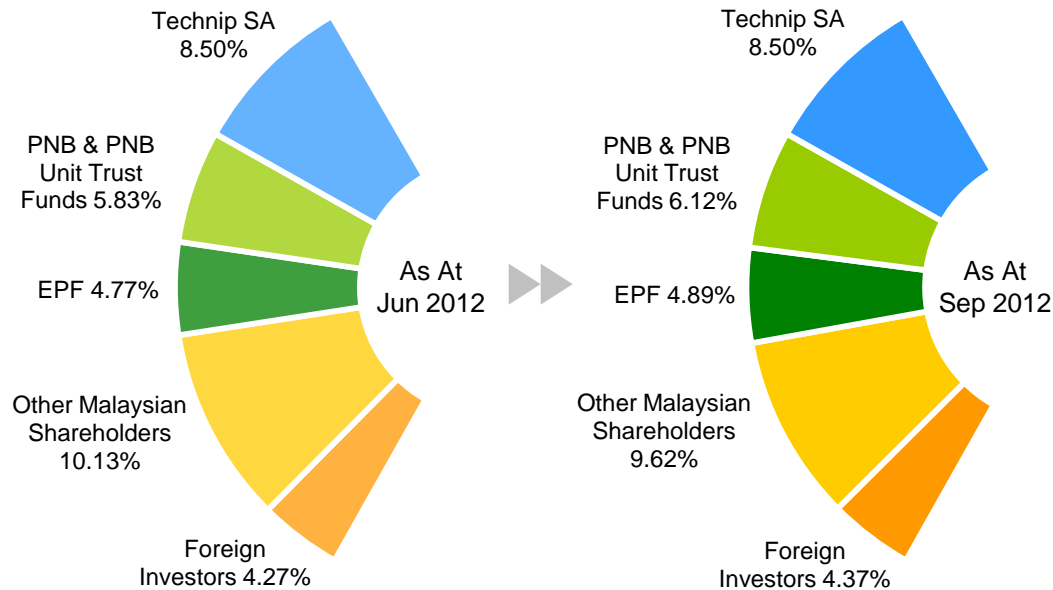
Order Intake RM million



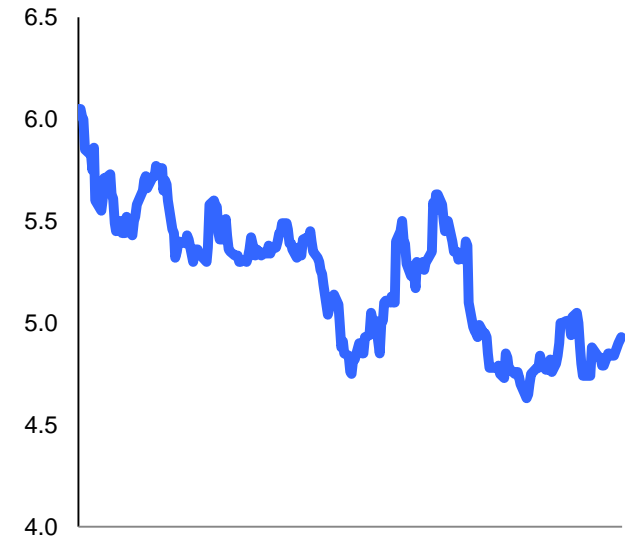
Backlog RM million



Shareholding Information



1-Year Share Price RM



Listing
Sector

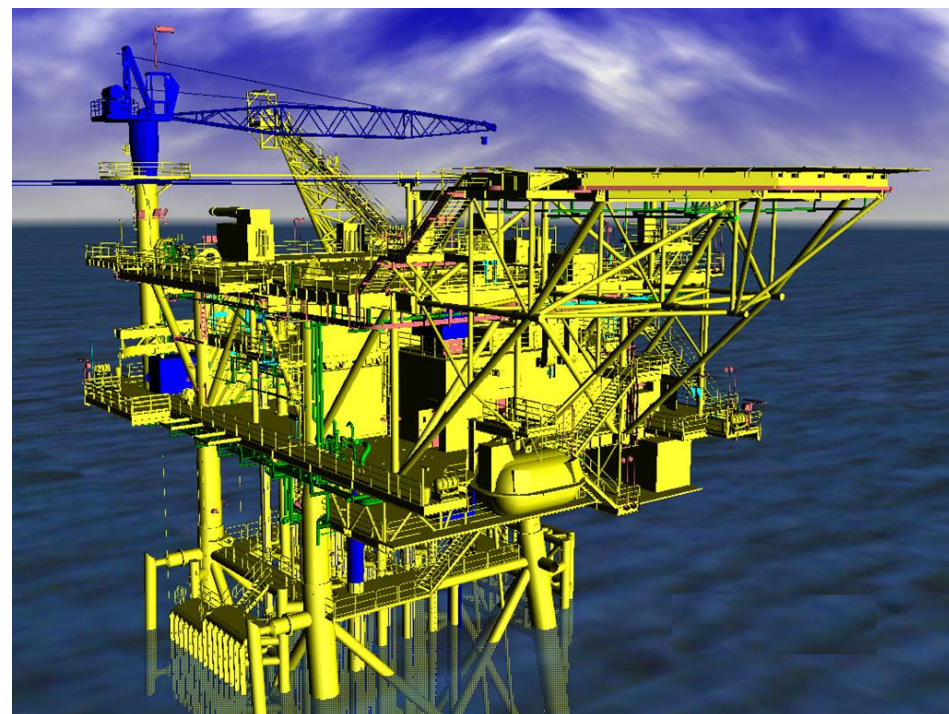
Bursa Malaysia Main Market
Trading/Services

Index Component

- FTSE Bursa Malaysia KLCI
- MSCI Malaysia

Damar Platform Project

| Key Areas | Information |
|---------------------|---|
| Project description | Damar Platform Project comprises 2 structures. The Damar Topside is an integrated deck that accommodates up to 20 well slots, weighing 1,800MT. Damar Jacket is a 4-legged steel piled structure weighing 3,866MT. When completed, it will be installed in water depth of 55 meters and 200 kilometres from the coast |
| Contract value | RM160 million |
| Contract type | Lump-sum and cost-plus |
| Client | ExxonMobil Exploration and Production Malaysia Inc. |
| Work scope | Engineering, procurement, fabrication, testing, onshore pre-commissioning/commissioning, load-out and tie-down, offshore hook-up and commissioning of the Damar Platform |
| Structures | Damar Topside Damar Jacket |
| Total weight | 5,666MT |
| Complete by | 3Q2013 |



PDMS Image Of Damar Platform Project

4 Critical Components Of Transformation

› Integration

- Smooth transition, integration
- Best practices being adopted

› Operations

- Initiatives gradually being implemented
- Operational excellence and productivity

› Culture

- Cultural transformation introduced
- PETRONAS Code of Conduct and Business Ethics. Focus on sustainable change

› Leadership

- Committed to transformation
- Clearer, positive consequences



Thank You Merci



"Transformation for Success"

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