



# QUARTERLY IR UPDATES

**1<sup>st</sup> Quarter 2016 Financial Results & Updates**

27<sup>th</sup> April 2016



"Transformation for Success"

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# Key Highlights

- **FINANCIALS**

- Revenue of RM257 m
- Pretax Loss of RM5.3 m

- **PROJECTS**

- Delivery/ Load-Out/ Sail-away:
  - OBU - Completion of Kanowit HUC
  - MBU - 16 vessels of various types
- Award:
  - RAPID Package-3 piping prefabrication



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# TLP Malikai Deepwater



87% Overall Completion

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## Besar-A WHP and Jacket

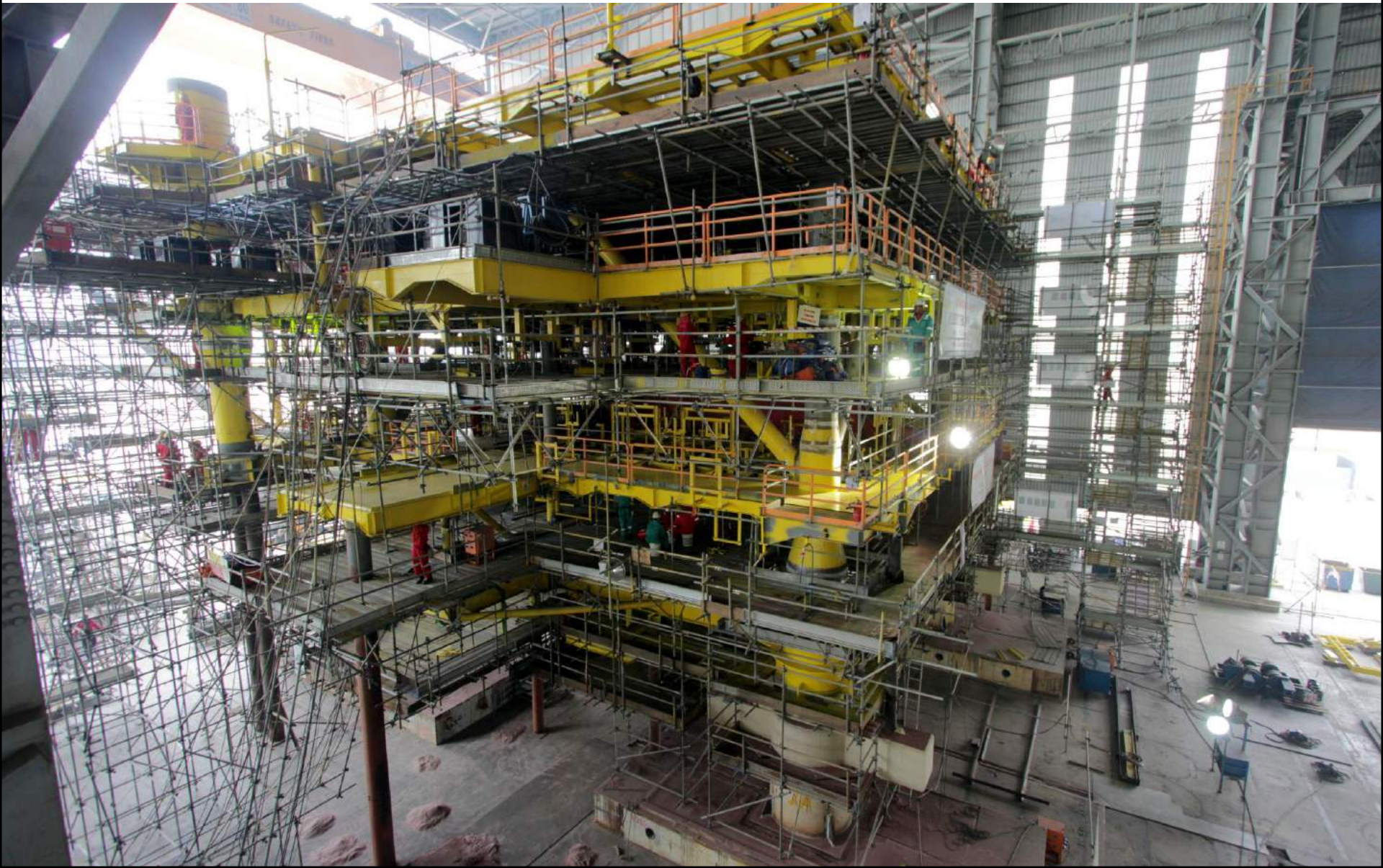




97% Overall Completion

8

# NMB Bergading WHP and Jackets





44% Overall Completion

9

# Petronas FLNG-2 Turret





# Ore Carrier Sea Fujiyama





# FSU Lekas





# LNGC Vessel Puteri Nilam





# Chemical Tanker Oceanic Indigo



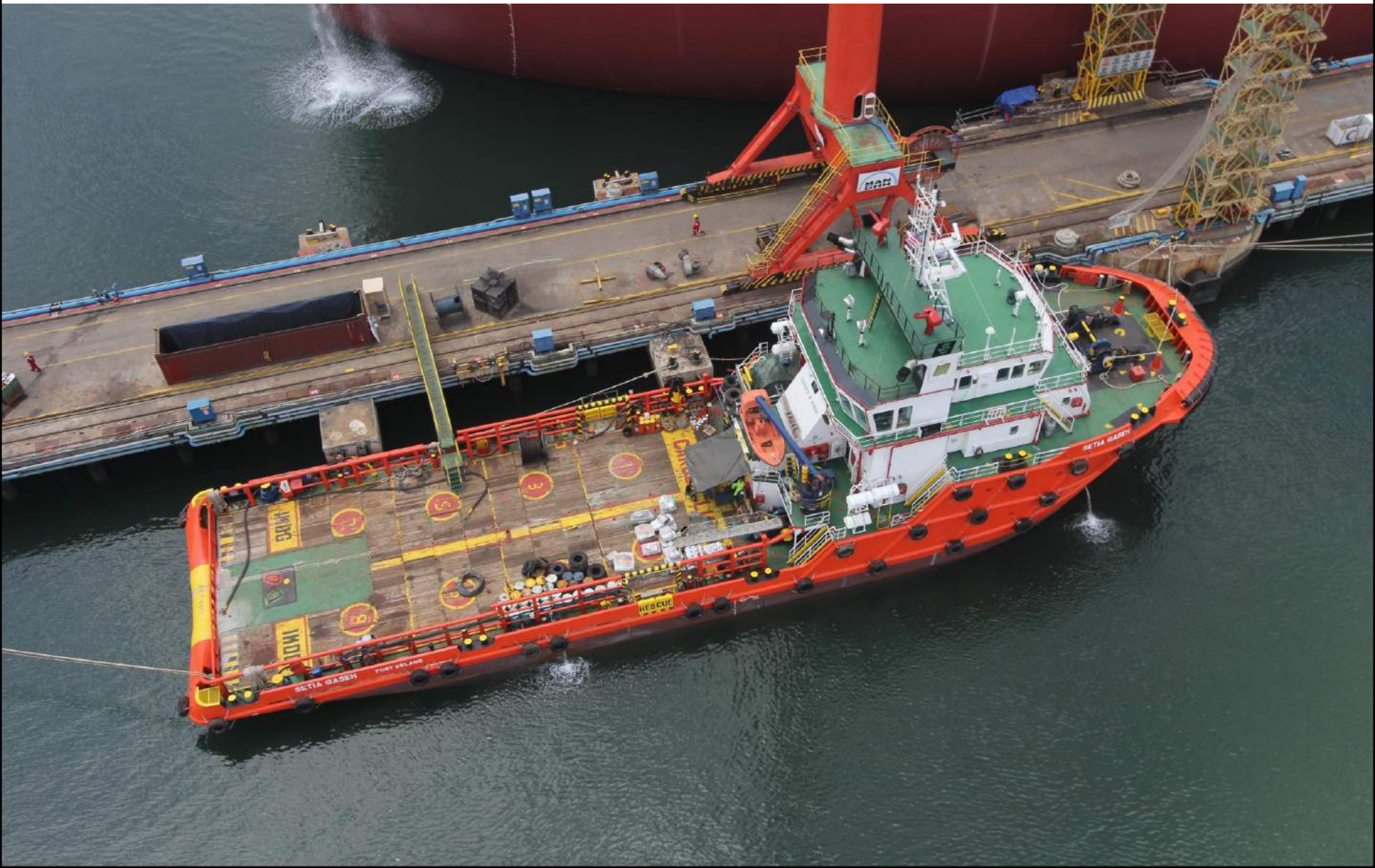


# OSV Deep Orient





# AHTS Setia Gagah





# FSO Nautica Bergading





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# Income Statement, Sequential Quarter

## • Revenue

- OBU - lower project recognition
- MBU - higher work value

## • Operating profit

- OBU - lower project recognition
- MBU - lower mix of LNG repair
- Others - forex loss vs. forex gain

## • Net profit

- Operating loss
- Tax charge vs. tax credit

Income Statement RM m	1Q 2016	4Q 2015
<b>Revenue</b>	<b>256.7</b>	<b>721.1</b>
Offshore	136.4	615.1
Marine	120.3	106.0
<b>Operating Profit</b>	<b>-3.5</b>	<b>50.4</b>
Offshore	-26.4	21.6
Marine	15.0	21.4
Others	8.0	7.4
(Impairment)	-	-99.8
Share Of Profit/(Loss) Of JV	-1.8	-0.4
<b>Pretax Profit</b>	<b>-5.3</b>	<b>-49.8</b>
(Taxation)	-2.6	23.5
MI	0.4	-0.8
<b>Net Profit</b>	<b>-7.6</b>	<b>-27.1</b>
<b>EPS</b>	<b>-0.5 sen</b>	<b>-1.7 sen</b>



# Income Statement, Year-on-Year

## • Revenue

- OBU - most on-going projects nearing completion; new projects at early progress
- MBU - higher work value

## • Operating profit

- OBU - most on-going projects nearing completion, new projects at early progress
- MBU - higher work value
- Others - forex loss vs. forex gain

## • Net profit

- Operating loss
- Tax charge vs. tax credit

Income Statement RM m	1Q 2016	1Q 2015
<b>Revenue</b>	<b>256.7</b>	<b>719.5</b>
Offshore	136.4	616.3
Marine	120.3	103.2
<b>Operating Profit</b>	<b>-3.5</b>	<b>35.3</b>
Offshore	-26.4	-3.9
Marine	15.0	14.1
Others	8.0	25.1
(Impairment)	-	-
Share Of Profit/(Loss) Of JV	-1.8	-0.3
<b>Pretax Profit</b>	<b>-5.3</b>	<b>35.0</b>
(Taxation)	-2.6	0.9
MI	0.4	0.1
<b>Net Profit</b>	<b>-7.6</b>	<b>36.0</b>
<b>EPS</b>	<b>-0.5 sen</b>	<b>2.3 sen</b>

# Balance Sheet

- **Total assets of RM4.4bn**
  - Lower Non-Current Assets - PPE
  - Lower Receivables - billing collection
  - Higher Cash :-
    - reduced receivables
    - positive operating cashflow
- **NTA per share of RM1.67**

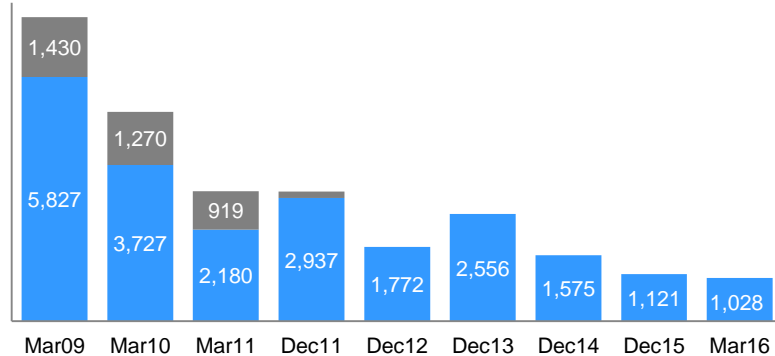
<b>Balance Sheet RM m</b>	<b>Mar 2016</b>	<b>Dec 2015 *</b>
Non-Current Assets	1,949.3	1,968.3
Inventories	15.4	12.1
Receivables	1,323.0	1,474.7
Cash	922.8	860.2
Derivatives & Others	7.4	4.8
<b>Total Assets</b>	<b>4,218.0</b>	<b>4,320.1</b>
Shareholders' Funds	2,674.0	2,680.4
Payables	1,526.2	1,626.6
Others	17.8	13.1
<b>Total</b>	<b>4,218.0</b>	<b>4,320.1</b>
<b>NTA Per Share</b>	<b>RM1.67</b>	<b>RM1.68</b>

\* Audited

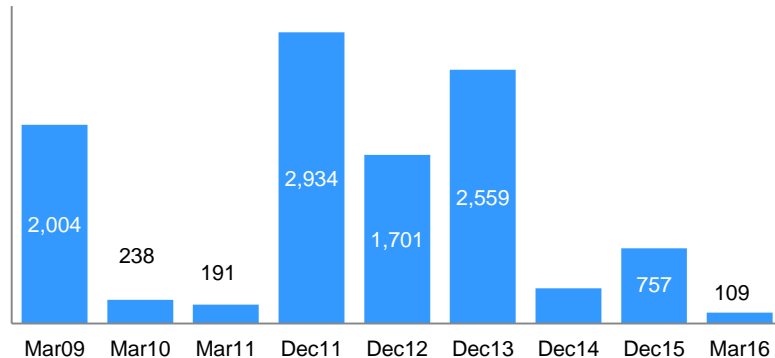


# Order Intake & Backlog

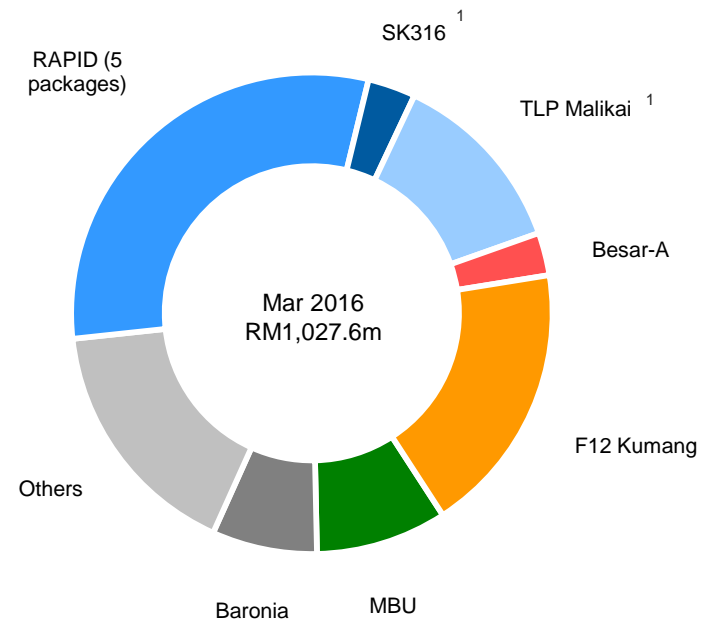
**Backlog RM million**



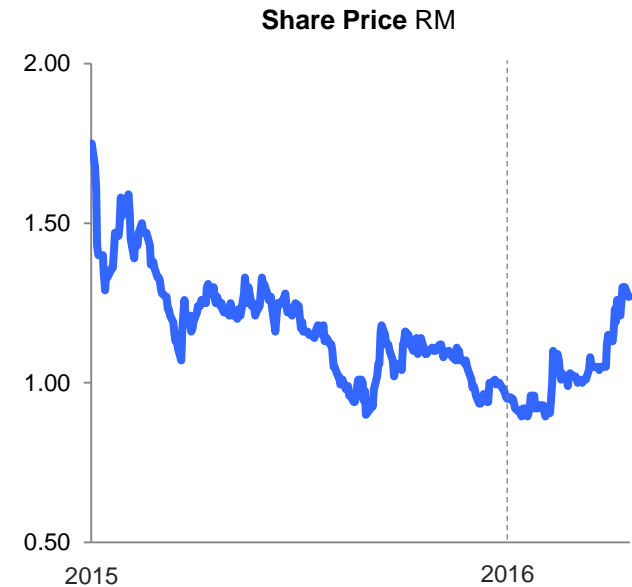
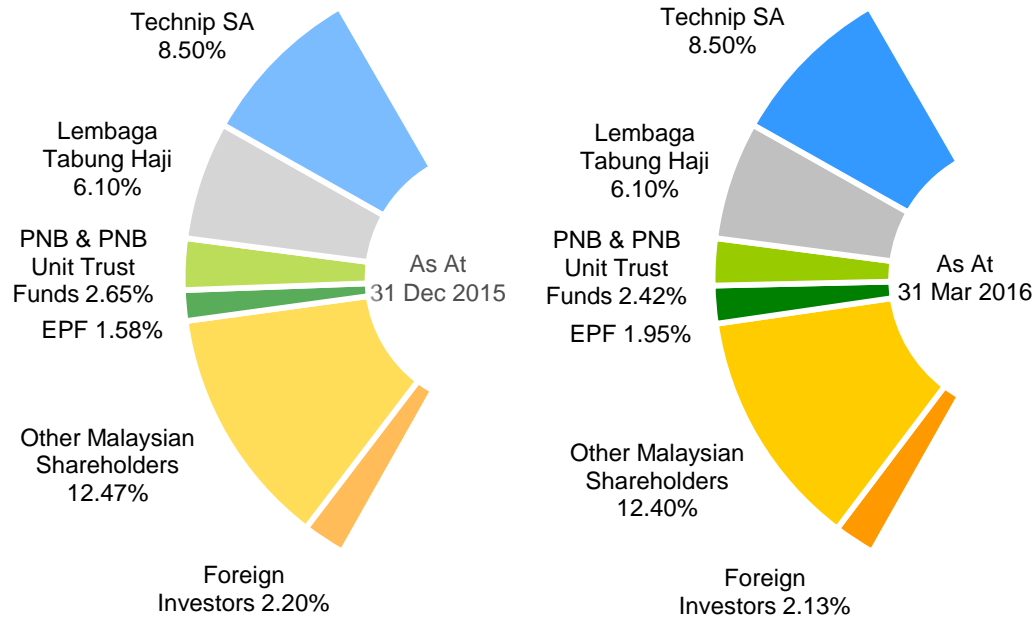
**Order Intake RM million <sup>2</sup>**



**Backlog**



# Shareholding Information





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**Yard Optimisation**

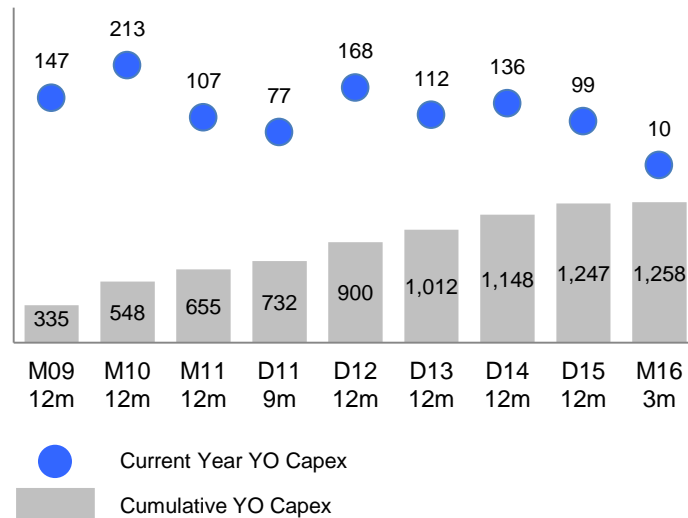
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Moving Forward



# Yard Optimisation Program

YO Capital Expenditure RM million



- **MMHE West Yard**

- Centralised Piping Workshop (Ph. 2)
- Centralised Warehouse
- Blasting & Painting Chamber
- Goliath Cranes

- **MMHE East Yard**

- Centre Of Excellence





# Yard Optimisation Program - Investment In Goliath Cranes



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# Moving Forward

- **Developments**

- Global NOCs and IOCs continuing to reduce Capex
- PETRONAS to cut RM50 billion in spending over 4 years, starting with RM15-20 billion in 2016. Selective projects given high priorities.

- **Strategy & Initiatives**

- Submitted for RM1.75 billion tenders for 2016 out of total RM7.4 billion in potential tenders & proposals for 2016-2017
- Focus on downstream and onshore (RAPID)
- Diversification: Within sector value chain (HUC, Facilities Improvement, Maintenance)
- Marine expansion consideration: New 3rd dry dock (subject to detailed study of economic viability); Floating dock catering to OSV repair in Kemaman Supply Base; Enblocs



“Transformation for Success”

# Thank You Terima Kasih

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