



QUARTERLY IR UPDATES

3rd Quarter 2016 Financial Results & Updates

27th October 2016



“Transformation for Success”

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Overview

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Projects

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Financials

4

Yard Optimisation



Key Highlights

• FINANCIALS

- Revenue of RM887.7 m
- Pretax Loss of RM8.4 m

• PROJECTS

- Heavy Engineering* (“H.Eng”) Milestones:
 - sail-away of Malikai deepwater TLP
 - sail-away of Bergading structures
 - load-out of Besar-A jacket
 - integration of turret onto Bergading FSO
 - delivery of Kanowit HUC
- Marine Milestones:
 - repair & maintenance of 43 vessels



Key Highlights

• PROJECTS

- Major projects awarded:

Heavy Engineering

- RAPID Package 3
- RAPID Package 5
- RAPID Package 14

Marine

- LNGC Puteri Zamrud repair life extension
- LNGC Seri Anggun & Seri Amanah drydocking
- LNGC Hyundai Technopia drydocking
- FSO Abu deslopping & desludging work
- MOPU Sepat drydocking
- OSV/AHTS vessels (7) drydocking & afloat repairs



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Successful Sail-away on 11th of July 2016

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Malikai Deepwater TLP



90% Overall Completion; Jacket loaded-out in the quarter

Besar-A WHP Jacket & Topside



74% Overall Completion

9

Baronia CPP Jacket & Bridge



Petronas FLNG-2 Turret



51% Overall Completion

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F12 Kumang Topside



LNGC Vessel “Puteri Zamrud”



Product Tanker Vessel “Georg Jacob”



FSO “Nautica Bergading”



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Income Statement, Sequential Quarter

- Revenue**

- H.Eng - higher progress of on-going projects: F12, Baronia and RAPID
- Marine - recognition of work value from the preceding Q2

- Operating profit**

- H.Eng - revenue insufficient to absorb overhead
- Marine - higher revenue

Income Statement RM m	3Q 2016	2Q 2016
Revenue	333.5	297.4
Heavy Engineering	219.7	217.8
Marine	113.8	79.7
Operating Profit	-1.7	-0.5
Heavy Engineering	-21.8	-25.8
Marine	19.8	4.1
Others	0.3	21.2
Share Of Profit/(Loss) Of JV	-0.6	-0.3
Pretax Profit	-2.2	-0.8
(Taxation)	-1.8	-1.7
MI	-0.5	-0.0
Net Profit	-4.5	-2.6
EPS	-0.3 sen	-0.2 sen

Income Statement, Year-on-Year

• Revenue

- H.Eng - fewer and lower value projects in progress
- Marine - lower LNG and rig repairs; lower conversion works

• Operating profit

- H.Eng - lower revenue
- Marine - lower revenue
- Others - net unrealised forex loss vs. gain in 2015

Income Statement RM m	9M 2016	9M 2015
Revenue	887.7	1,737.9
Heavy Engineering	573.9	1,379.6
Marine	313.8	358.3
Operating Profit	-5.6	73.2
Heavy Engineering	-74.1	-30.6
Marine	38.9	55.7
Others	29.5	48.1
Share Of Profit/(Loss) Of JV	-2.8	-0.9
Pretax Profit	-8.4	72.3
(Taxation)	-6.2	-1.6
MI	-0.1	0.3
Net Profit	-14.6	71.0
EPS	-0.9 sen	4.4 sen

Balance Sheet

- **Total assets of RM4.1bn**
 - Non-Current Assets - lower PPE
 - Receivables - billing collection
 - Cash :-
 - vendor payable settlement
 - outflow from operating activities
 - Others - Sukuk borrowing

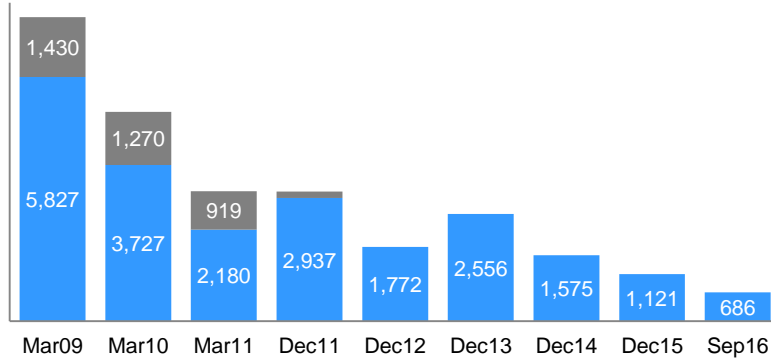
- **NTA per share of RM1.66**

Balance Sheet RM m	Sep 2016	Dec 2015 *
Non-Current Assets	1,947.3	1,968.3
Inventories	13.4	12.1
Receivables	1,457.9	1,474.7
Cash	686.1	860.2
Derivatives & Others	4.1	4.8
Total Assets	4,108.9	4,320.1
Shareholders' Funds	2,663.7	2,680.4
Payables	1,410.4	1,626.6
Others	34.7	13.1
Total	4,108.8	4,320.1
NTA Per Share	RM1.66	RM1.68

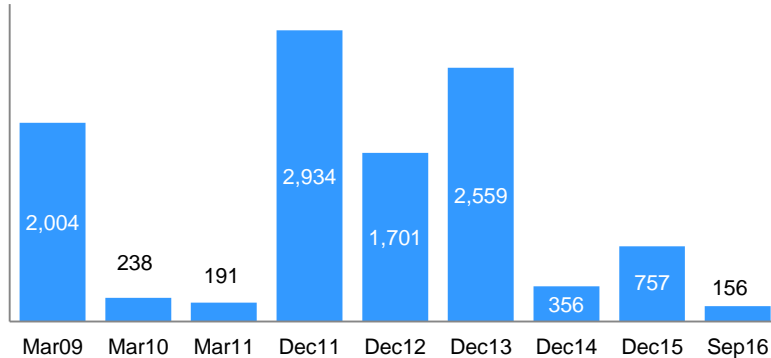
* Audited

Backlog & Order Intake

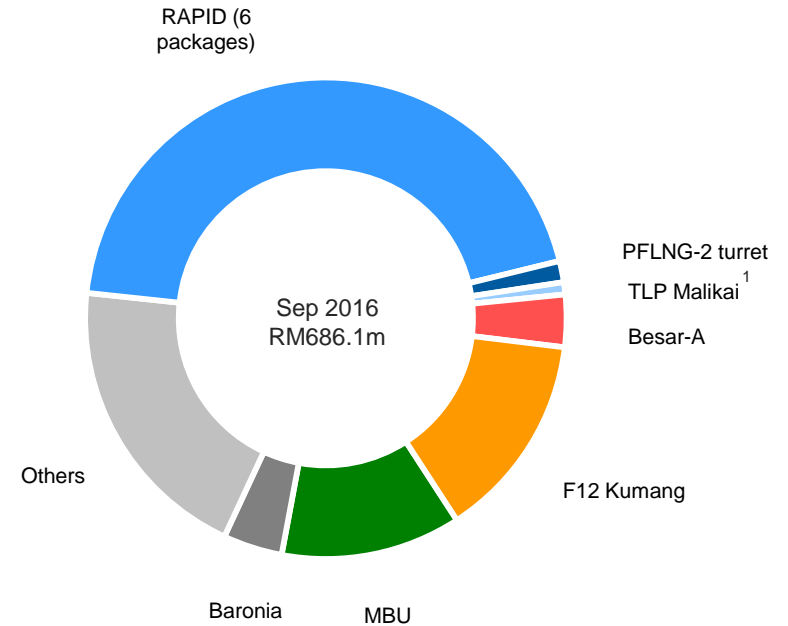
Backlog RM million



Order Intake RM million ²

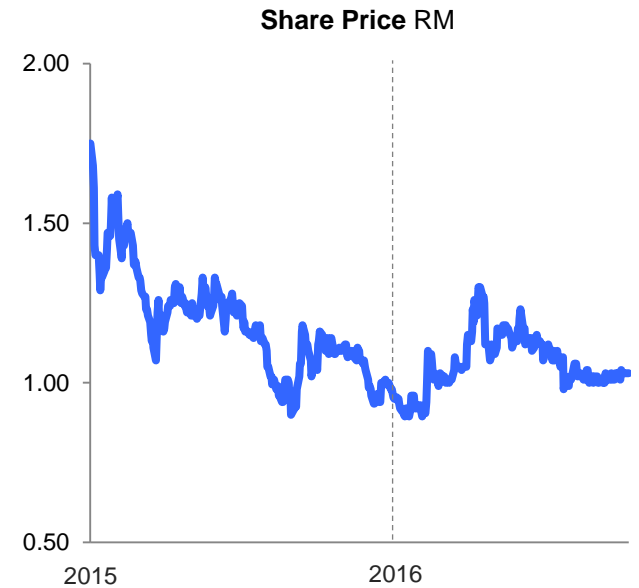
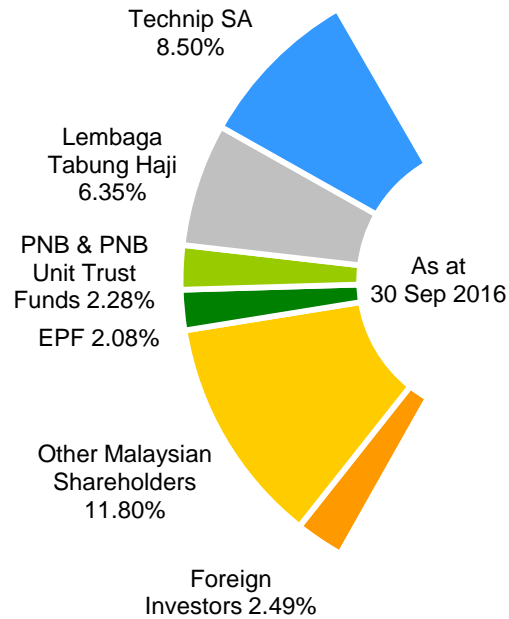
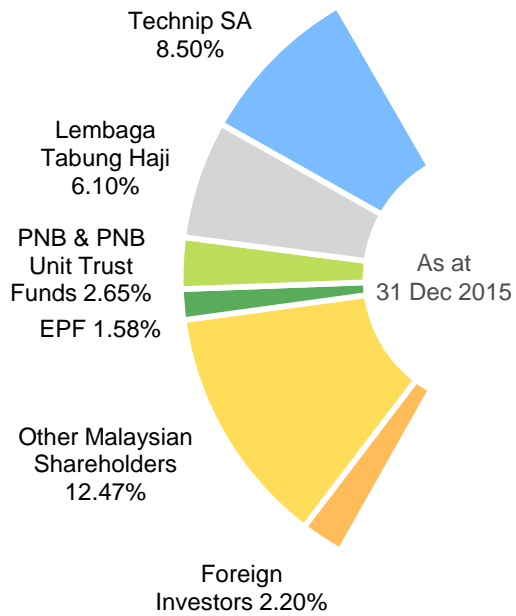


Backlog



1) TLP Malikai reflects MHB's 50% share
 2) New Order Intake excludes marine vessel contracts

Shareholding Information



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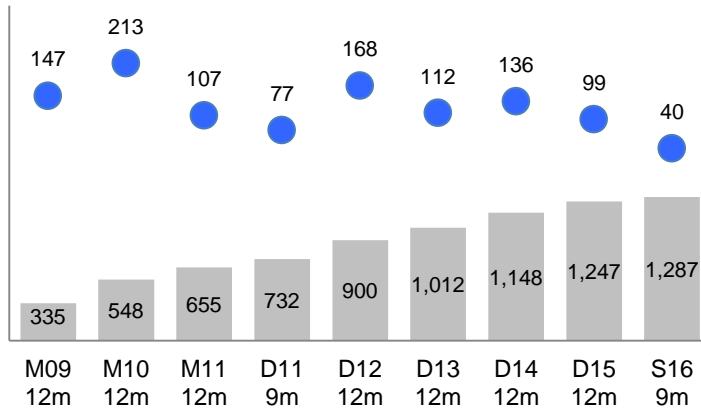
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Yard Optimisation



Yard Optimisation - Goliath Crane 1 Completed

YO Capital Expenditure RM million



● Current Year YO Capex
 ■ Cumulative YO Capex

- **MMHE West Yard**
 - Centralised Piping Workshop (Ph. 2)
 - Centralised Warehouse
 - Blasting & Painting Chamber
 - Goliath Crane 1
- **MMHE East Yard**
 - Centre Of Excellence



Thank You Terima Kasih



“Transformation for Success”

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